Automotive Service Councils of California

MT. DIABLO - CHAPTER 20



ASCCA CHAPTER 20, Volume 18, Issue 9- MARCH 2023

MARCH 7, 2023

Save the Date! Chapter 20 Meeting & Board Elections



Tuesday, April 18, 2023 | 5:30 - 8:00 pm



Back Forty Texas BBQ Roadhouse & Saloon 100 Coggins Dr. | Pleasant Hill, CA 94523

An Invitation from your Chapter Rep ...

Throughout the past year the Board has asked membership to step up into a Board position or leadership role. We have been met with proverbial crickets! Chapter 20's Board met recently and all of us agreed it is time to have elections. This is not just about elections, it is also about the future of Chapter 20.

Speaking with leaders of other chapters we see the successful chapters have admin assistance. We believe this might be the way to go for our chapter. It will be all hands to get through to our membership on the importance of coming to this meeting. This will determine the future of Chapter 20 moving forward. There will be decisions made by a vote that will affect how we all proceed. All good stuff.

We all feel that this might be a great way to help have the chapter administered and take load off our membership moving forward. It will all depend on what our membership decides and if they are willing to take a leadership role. This could also spur members to take a board position knowing they are a part of the decision making process, but not having to invest time to come up with the process.

Please make this meeting a priority on your calendar! We'll have some fun too.



OFFICERS & BOARD

PRESIDENT

Steve Elstins......925-676-8376 westcoastmufflers925 @yahoo.com

BOARD CHAIR TREASURER

Mary Kemnitz ... 925-356-0683 mak300z@aol.com

CHAPTER REPRESENTATIVE Andrei Obolenskiy 925-945-0691

Andrei Obolenskiy 925-945-0691 aobolenskiy@smartsimplefast.us

SECRETARY - OPEN EDUCATION DIRECTOR OPEN

MEMBERSHIP DIRECTOR

Gina Reasoner ... 925-596-0528 gina@trimoninc.com

MEETING COORDINATOR OPEN



ASC-CA Chapter 20 MISSION STATEMENT

"To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members". "To elevate and unite automotive professionals and give them a voice".

ASCCA Mt. Díablo Chapter 20 welcomes new Associate Member Heath Blake ~ Revenue Now, Inc.!





Revenue Now Inc started as a Sales Training and Consulting Corporation in 2001. Since then we have developed the Revenue Now Service Program that integrates with most Shop Management Systems.

The Service Program is a copy of the Navy maintenance service program used to maintain our military's aircraft.

When implemented into a shop the Service Program provides transparency, efficiency and increased service revenue.

In 2018 we became the Justice Brothers Quality Additive Lubricant and Cleaner Distributors from San Luis Obispo County to Mendocino County. As of this year we are the Justice Brothers Distributors for all of Central and Northern California, and Northern

Nevada. Automotive repair is our focus - we currently supply to over 600 auto repair shops in California and 300 shops in Nevada.

We are very excited to be a part of the ASCCA and look forward to showing the ASCCA how to make more REVENUE NOW.



785 Oak Grove Rd Concord CA 94518. (650) 594-1309



FOR IMMEDIATE RELEASE

Automotive Service Councils of California Announces Corporate Partnership with AutoVitals



San Diego, CA: The Automotive Service Councils of California (ASCCA) is proud to announce its most recent corporate partnership with AutoVitals, a leading provider of SaaS solutions to automotive repair and maintenance shops.

AutoVitals supports auto repair shops with a variety of robust features, including shop efficiency tools and digital marketing assistance. Repair shops can save time, streamline shop operations, and increase profitability with workflow automation, Digital Vehicle Inspection (DVI) tools, and communication features. On average, repair shops leveraging AutoVitals increase their ARO by 30%.

"AutoVitals' commitment to providing quality digital vehicle inspections, workflow, websites, and digital marketing solutions that improve our members' bottom line aligns with our goals at ASCCA," said Jim Silverman, Revenue & Benefits Chair at ASCCA. "Our members now have a new solution at their disposal to continue providing exceptional service to their customers, increase profitability, and take their shop to the next level."

VIEW FULL PRESS RELEASE



ASCCA Members Making a Difference ...

Through our Rotary's Cars2ndChance car donation program we had a beautiful, low mileage motorhome donated. Through an odd quirk of fate we were at a presentation given by the non profit, "Hope 680" and they mentioned their need of a motorhome for their trips

along the 680 corridor where they serve the homeless. Immediately I realized that this motorhome had a special destiny and that was to be part of the "Hope 680" project.

Just one little bump in the road, the motorhome was donated because it's catalytic converter was stolen! With the assistance of the Bureau of Automotive Repair, Dave was able to put together the pieces and purchase a catalytic converter that would pass regulation inspections. Now to find an installer. I immediately thought of my old friend and fellow ASCCA member Steve Elstins, owner of West Coast Muffler. Steve opened his shop on Saturday to accommodate us, personally installed the converter and supplied parts and labor to build a cat cage to protect the converter. Steve refused payment for his services. This is what "paying it forward" is all about!

Thank you Steve! CVCS, Lamorinda Rotaries and Hope 680 appreciate you and your giving heart!

One more obstacle awaits us and that is to run the Motorhome through the smog process. Russ Anderson/owner/manager of Lehmers GMC in Concord, fellow Rotarian and ASCCA Member has offered to smog the vehicle for us. Almost there! Keep your fingers crossed and definitely know that Dave and I will be joining the Hope 680 team on their first trip in the Motorhome along the 680 corridor.



Mary and Dave Kemnitz

Mary's footnote: It was just such an odd thing for us to have this motorhome come in as a donation and then literally a week later we found a home for it and such a beautiful home. I also loved how teamwork made the dream work as we worked with the Bureau to unravel the mystery of the correct converter, we called upon fellow Rotarian, Richard Lueck's skills, to drive the motorhome for repair, I asked a long time friend to do the repair thinking we would pay him and instead he offered to open his heart to the project. Russ Anderson stepping up to provide the smog was just the last beautiful piece.



ANNUAL TRAINING CONFERENCE

CROWNE PLAZA, COSTA MESA, CA



2023 ASCCA Training Conference Call for Sessions The ASCCA 2023 Training Conference is scheduled for September 8-10, 2023 at the Crowne Plaza Costa Mesa. Please submit your session ideas by **5:00 pm, March 13, 2023** If you have multiple session ideas to submit, you can use the same form. Simply number each title, description, and objectives in questions 2-4.

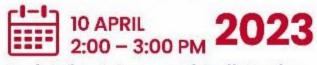
Submit Your Session

Exhibitor information (and additional conference information)



SUPPORT **ASCCA LOCALLY**

MEET WITH YOUR LEGISLATORS AT THEIR **LOCAL OFFICES**



Legislative Advocacy Kickoff Meeting Via Zoom

- Open to all ASCCA members
- Agenda will include:
 - Overview of the bills highlighted for the legislative appointments.
 - Do's and Don'ts of meeting with legislators
 - Guest Speaker: Pat Dorais to give an update on the Bureau of Automotive Repair





14, 21, 28 APRIL 2023 & 5 MAY

Legislative Appointment Dates Locations: Local Legislative Offices

Learn more at www.ascca.com/events or scan code to register:





REGISTRATION NOW OPEN!

WHAT: MAY 2023 TEAM WEEKEND

WHEN: May 20-21, 2023

WHERE: Campbell Community Center

1 W Campbell Ave, Campbell, CA 95008

Hotel: Courtyard by Marriott San Jose Campbell 655 Creekside Way, Campbell, CA 95008

REGISTER ONLINE NOW

BOOK YOUR ROOM! Special Discounted Rate Ends Friday, April 28, 2023!

Courtyard by Marriott San Jose Campbell 655 Creekside Way, Campbell, CA 95008

All attendees must make their own room reservations. Our room rate is **\$159/night** for Standard King occupancy.

Mention "**ASCCA**" when calling the Hotel's Reservations Department at 408-626-9590 or <u>click here</u> to get the discounted rate.



The cut-off date for making reservations with the hotel at the discounted rate is **Friday**, **April 28**, **2023**. Any reservations made after this date are subject to full published hotel rates. Rooms are not guaranteed to be available after our cut-off date. Please book your room ASAP to avoid not getting a room.



We're excited to be back in Concord, CA with a new EV & HYBRID SAFETY & SERVICE. This seminar and the 144-page manual are filled with examples of how to safely and quickly work in and around high voltage vehicles. Please let me know via email or phone if you want to sign anyone up.

Thank you!

Eboni Wheaton

eboni@atgtraining.com
ATG | Driven by Repairify

1.800.233.3182 Ext 237 - Fax: 1.858.486.8530 - https://repairify.com/

EV & HYBRID SAFETY & SERVICES

CLASS DESCRIPTION: Most high voltage vehicle training focuses on the diagnosis and repair of batteries, motors, and other high voltage systems. This seminar is for everyone else! Most of the service and repair work that needs to be performed has nothing to do with high voltage, so a very different kind of training is needed. This seminar was developed to help all workers that handle EVs and hybrids - maintenance technicians (including those who want to progress to high voltage training), tow truck drivers, detailers, and anyone else who might ask the questions: What can I safely touch, and how do high voltage systems change the way I do that? Even simple tasks such as vehicle lifting may require a little extra knowledge. Brake pad replacement? Fluid service? Those too! Even running through a car wash may require some extra steps.

Specific topics include:

- Labels and other warning information
- Tech level requirements per task
- Rolling & towing problems & solutions
- Starting, shifting, one-pedal driving, modes and other funky EV & hybrid features
- Extensive charging info, including user selected time and level settings
- Best practices, gloves & tools
- Disabling & verification
- Normal services discussions

This seminar and 144-page manual are filled with examples of how to safely and quickly work in and around high voltage vehicles. But there's no way to cover every topic on every vehicle, so just as importantly, we discuss the questions to ask and where to find the answers for each vehicle. It's not always in service information!

REGISTER ONLINE HERE:

https://atgtraining.com/product-categories/product/636-ev--hybrid-safety--service-1676941166

PLEASE JOIN US INSTRUCTOR: Rick Kelly SEM CODE: 23040344

DATE/TIME: Monday, April 3 & Tuesday, April 4, 2023 ~ 6:30pm to 9:30pm each evening

LOCATION: Willow Pass Community Center Room: Willow Pass classroom.

2748 E Olivera Road, Concord, CA 94519

EARLY BIRD SPECIAL: \$239 Includes seat and class manual

PRICING IF PURCHASED AFTER March13, 2023: \$279 Includes seat and class manual

Plus sales tax where applicable



Automative Service Councils of California

From Brenda Wolslegel, NWACA Executive Director - because of our partnership with NWACA and ASCCA, we will offer ASCCA members our **NWACA Member pricing of \$435.**

Call JoAnna in our office (253) 473-6970, or Brenda (253) 653-2334 directly to take advantage of this is **special pricing for ASCCA members.**This pricing does not show if you register through the ATE channels.

Thank you Brenda and NWACA!

Exp. FEB 10

EXCLUSIVE Early Bird \$399 NWACA Member Pricing...

- NWACA Member All-Inclusive Package after FEB. 10\$435

- Limited individual courses available

Click Here To Download Complete Training Schedule

ATE 2023 Training Features:

Over 60 Management & Technical Courses

Register here!

- ★ The Industry's Leading Instructors
- ★ Relevant Keynote Speakers

ATE 2023 Expo Features:

Take advantage of this opportunity to preview/purchase the latest tools, equipment, technologies, and supplies. A perfect opportunity to network with colleagues and suppliers!

- Over 50 Vendors Offering the Best Deals of the Year
- ★ Complimentary Hors d'oeuvres & No-Host Bar
- ★ Industry's Foremost Consultants, Products & Suppliers
- ★ Thousands of Dollars in Gifts & Prizes

Northwest
AUTO CARE
ALLIANCE
NWACA

Register TODAY at ATETraining Expo.com
or call toll-free 877-257-2100

CHAPTER 20 MEMBER LIST

Acalanes High School Grant Cusick 1200 Pleasant Hill Road Lafayette, CA 94549 925-935-2600

Alhambra High School Brian Wheeler 150 E Street Martinez, CA 94553 925-313-0440

All-Flow Muffler & Auto Danny Larson 3900 Pacheco Blvd Martinez, CA 94593 925-229-3044

Autotron Service Center Ryan Tunison 3688 Washington St. Ste F Pleasanton, CA 94566 925-484-2400

BG Fleming Distrib. Co. Christopher Smith 1011 Suncast Lane El Dorado Hills, CA 95762 916-223-0559

Burrough & Sons Automotv Tom Burrough 5154 Sobrante Avenue El Sobrante, CA 94803 510-222-3330

*California Auto Glass Rodolfo Sarat 1868 Verne Roberts Circle Antioch, CA 94509 925-628-8231

Commans, Walt ASE W. States Consultant 5312 Quail Ridge Terrace Anaheim Hills, CA 92807 714-974-3208

Contra Costa College Lucille Beatty 2600 Mission Bell Drive San Pablo, CA 94806 510-215-3974 510-235-7800 Dick & Ryan's Auto Repair Trevor Stoneham 1679 1st Street Livermore, CA 94550 925-373-9055

Digital Financial Group Shannon Devery 1329 Hwy 395 N., Ste 10 Gardnerville, NV 89410 626-476-9016

Dublin Car Tek Tim Johnson 6008 Dougherty Rd. Dublin, CA 94568 925-829-9300

European Auto Repair Carlos Showing 1573 Third Avenue Walnut Creek, CA 94597 925-944-5606

European Autotech Chris Murad 31 Beta Court, Ste J San Ramon, CA 94583 925-820-6460

Extreme Motorsports

Matt Thomas

Matt Thomas 8445 Brentwood Blvd Brentwood, CA 94513 925-634-3222

Five Star Automotive Brian & Janice Andrews 1440 Concord Ave. Ste C Concord, CA 94520 925-609-7827

Frank's Auto Service DJ Frank & Trent Courtney 1255 Boulevard Way Walnut Creek, CA 94595 925-942-3677

German Sport Sergio Fragoso 1400 Autocenter Drive Walnut Creek, CA 94597 925-934-6665 Gilmores Auto Service Phillip Sanders 2151 N. Broadway Walnut Creek, CA 94596 925-939-9430

JJ Auto Repair Victor & Teresa Gonzalez 6300 Brentwood Blvd, #A Brentwood, CA 94513 925-513-5927

Liberty High School Jonathan Dorr 850 Second Street Brentwood, CA 94513 559-977-0181

Los Medanos College Stan Gozzi 2700 East Leland Road Pittsburg, CA 94565 925-918-0532

M Service Dante Paulazzo 2008 Mount Diablo Blvd. Walnut Creek, CA 94596 925-932-8744

Main Street Automotive Walnut Creek Transmission Andrei Obolenskiy 2040 N Main Street, Ste 2 Walnut Creek, CA 94596 925-945-0691

Mekatron Concord Ian G. Miller 1771 Concord Ave Concord, CA 94520 925-687-8300

* Modern Auto Design Steve Aquilar 1410 Lesnick Lane Walnut Creek, CA 94597 415-686-4288 Monkey Wrenches, Inc. Ted Curran 8130 Brentwood Blvd Brentwood, CA 94513 925-634-4145

Orinda Motors Allen Pennebaker 63 Orinda Way Orinda, CA 94563 925-254-2012

Orinda Shell Auto Care Kathy Mitchell 9 Orinda Way Orinda, CA 94563 925-254-1486

* PR's Autohouse of Lodi Ben Davey 653 East Pine St Lodi. CA 94240 209-210-4080

Precision Auto Repair Tyler & Renee Edgren 164 A Wyoming Street Pleasanton, CA 94566 925-462-7440

Randys Mobile Mech'l Svc Randy Wilferd 2750 Cloverdale Ave. Concord, CA 94518 925-288-0766

Revenue Now Inc. Heath Blake 785 Oak Grove Rd, Ste E2 Concord, CA 94518 650-594-1309

Rich's Auto Service Louis Volpone 839 Ygnacio Valley Rd Walnut Creek, CA 94596 925-937-3434 SC Fuels Mark Williams Derik Riesberg 2075 Alum Rock San Jose, CA 95116 408-625-6059 657-236-8175

Solano Way Auto Repair Ken R. Fritzberg 2197 Solano Way Concord, CA 94520 925-676-2890

Standard Motor Products Vincent Uzzardo 337-18 Northern Blvd Long Island City, NY 11101 708-466-4354

Superior Auto Parts Chris Sanchez 1055 Detroit Avenue Concord, CA 94518 925-457-3920

Techzone Matt Patterson 1300 Galaxy Way, #13 Concord, CA 94520 800-763-8588

tri valley car care
Christopher Hernandez
2456 Railroad Ave
Livermore. CA 94550
925-443-7474

Walnut Creek Automotive Bill & Jeff Boaman 1855 Contra Costa Blvd Pleasant Hill, CA 94523 925-849-6440

West Coast Muffler & Tire Steve Elstins 2090 Market Street Concord, CA 94520 925-676-8376





For Membership information, contact Gina Reasoner at: 925-596-0528 | gina@trimoninc.com





BLUE STREAK® KITS

WHAT'S IN YOUR BOX?

StandardWhatsInYourBox.com

Blue Streak® delivers complete service solution kits



Heavier-Duty Coil Multi-Pack Kits:

Popular Heavier-Duty Ignition Coits are available in multi-packs for a complete coil service — import and domestic



VVT Solenoid Kits:

Kit includes two new premium Solenoids with quality 0-rings and gaskets to help prevent oil leaks



VVT Service Kits:

Everything needed for a complete job – solenoids, sprockets, timing chain, guide, tensioner, arm, seals, crankshaft wheel, and gaskets



Blower Motor Resistor Kits:

Direct-fit Blower Motor Resistor and problem-solving hi-temp connector that withstands extreme temperatures



Camshaft Sensor Kits:

Kits include premium Cam Sensors along with needed connectors to replace worn or damaged originals



Knock Sensor Kits:

This professional, time-saving repair solution includes two Knock Sensors and a high-quality harness





Subscribe to the Standard® mailing list to receive our latest product and training information





WELCOME!

Anthony Durham

Territory Manager Standard Motor Products 510-381-9198 adurham@smpsfa.com

Vinni Uzzardo

Western Regional Sales Manager Standard Motor Products vuzzardo@smpsfa.com 708-466-4354





Chapter 20 appreciates its Associate Members, Branch Members and Corporate Representatives

BG Fleming Distributing Co. Christopher Smith 916-223-0559 csmith@bgfleming.com

O'Reilly Auto Dennis Nolen 925-914-8010 dnolen@webmail.oreillyauto.com

Revenue Now Inc. Heath Blake 650-594-1309 heath@revenuenowinc.com

SC Fuels Mark Williams 408-625-6059 williamsm@scfuels.com

Derik Riesberg 916-316-3752 riesbergd@scfuels.com

Standard Motor Products Anthony Durham 510-381-9198 adurham@smpsfa.com

Superior Auto Parts Chris Sanchez 925-457-3920 chris@trimoninc.com



ASCCA Calendar at a Glance

ESI link

Worldpac link

AutoZone link





Amazing Women in Automotive Every Wednesday at 11:00 am

REAL WORLD TRAINING SERIES



Real World Training Series
Real World Management Series

For more information, contact Dennis Nolen ~ 925-914-8010





Jim Gray, AutoZone National Business Development Manager | Customer Satisfaction | 704-301-1500 | jim.gray@autozone.com





https://www.shop-ware.com/



http://bgfleming.com/Services/BGCertified

Intro

BG Lifetime Protection Plan
BG Power Steering Services
BG Engine & Fuel Services ENGINE
BG Engine & Fuel Services FUEL
BG Driveline Differential Services
BG Automatic Transmission Service
BG Coolant Service
BG Climate Control Services
BG Brake Fluid Service

Contact: Chris Smith 916-223-0559 C | 916-933-2430 O



2023 Webinar Schedule

March 14 at 11 AM PST

Hiring 101 - Presented by Maylan Newton

Registration URL:

https://attendee.gotowebinar.com/register/874692714162169689

GoTo Webinar ID: 145-332-243

April 11 at 11 AM PST

Digital Inspections: What you need to know - Presented by John Burkhauser

Registration URL:

https://attendee.gotowebinar.com/register/5006400125623523422

GoTo Webinar ID: 577-537-787

May 9 at 11 AM PST

Questions -What are you asking and are they the right ones? - Presented by Jeffrey Nott

Registration URL:

https://attendee.gotowebinar.com/register/5079661684893904470

GoTo Webinar ID: 961-539-195

June 13 at 11 AM PST

The Importance of Relationships and Selling - Presented by Maylan Newton

Registration URL:

https://attendee.gotowebinar.com/register/7233045312288584024

GoTo Webinar ID: 969-641-243

July 11 at 11 AM PST

Little Used, but vital KPI's you should know - Presented by Jeffrey Nott

Registration URL:

https://attendee.gotowebinar.com/register/4972602237697425500

GoTo Webinar ID: 302-731-835

August 8 at 11 AM PST

Building Decisionmakers - Presented by Maylan Newton

Registration URL:

https://attendee.gotowebinar.com/register/120266109298735964

GoTo Webinar ID: 895-202-139

Continued on next page



2023 Webinar Schedule -

continued

September 12 at 11 AM PST

Success is a Choice - Yes, it is that simple! - Presented by Jeffrey Nott

Registration URL:

https://attendee.gotowebinar.com/register/6166770821508722268

GoTo Webinar ID: 725-807-371

October 10 at 11 AM PST

Becoming a Destination Employer

Registration URL:

https://attendee.gotowebinar.com/register/1307037178878349141

GoTo Webinar ID: 535-014-395

November 14 at 11 AM PST

Inspiration before - Presented by Rodger Bland

Registration URL:

https://attendee.gotowebinar.com/register/1137283578666036565

GoTo Webinar ID: 981-993-131

December 12 at 11 AM PST

10 Critical Steps to Financial Freedom - Start the new year off right! -

Presented by Maylan Newton

Registration URL:

https://attendee.gotowebinar.com/register/5204425468321113437

GoTo Webinar ID: 225-200-827

EDUCATIONAL SEMINAR INSTITUE PRESENTS

SERVICE WRITERS SCHOOL OF AMERICA

ONLY 10 PEOPLE PER COURSE
EMAIL MAYLAN@ESISEMINARS.COM
TO RESERVE YOUR SPOT TODAY!
32 AMI CREDITS



March 18-19, 2023 - Livermore

What: Service Writers School of America

When: March 18th & 19th, 2023

Class schedule: 8 AM-5 PM; 1-hour lunch from 12-1 PM, plus two 15-minute breaks at 10 AM $\&\,2.30$ PM

Where: Holiday Inn Express & Suites

3000 Constitution Drive Livermore, CA 945134



Jim Gray, AutoZone National Business Development Manager | Customer Satisfaction | 704-301-1500 | jim.gray@autozone.com

March 14, 2023, 4pm PST Nissan Charging Systems

March 20, 2023, 3pm PST <u>Domestic Drivability Diagnostics and Tips</u>

March 23, 2023, 3pm PST <u>TPMS</u>

April 11, 2023, 4pm PST Toyota Charging Systems

April 27, 2023, 3pm PST **TPMS**

May 17, 2023, 3pm PST <u>TPMS</u>

May 23, 2023, 4pm PST <u>Toyota Charging Systems - Spanish</u>



Application Now Open for ASCEF SCHOLARSHIPS! Apply Today!

Applications are currently being accepted for the Automotive Service Councils Educational Foundation (ASCEF) 2023 scholarships! Each year, the ASCEF awards scholarships ranging from \$500 - \$1,000. These scholarships provide assistance to current under-graduates who are in the automotive service field.

Overall Qualifications: You must be planning to seek employment in the California after-market/independent repair industry and be a:

- California high school senior who plans to enroll in post high school technical and academic training, or
- California college under-graduate in the automotive service field.

Applications must be submitted by March 31, 2023.

To apply online visit: https://automotivescholarships.com/scholarships/ascca

The ASCEF is a nonprofit corporation dedicated to supporting and advancing the entire automotive industry through technical education and training, scholarships, and other industry inspired programs.

To learn more about the ASCEF, visit www.ascef.org.

Questions? Contact Kate Peyser at 916-290-5828 or kpeyser@amgroup.us.

Tips for Scholarship Applicants



Monthly ASCCA Newsletter for Members

https://www.ascca.com/news/wyntk-archive

The monthly newsletter replaces the weekly *What You Need to Know Report* and arrives in your email inbox

Our Chapter newsletter will link to it - to minimize duplication or overload



Here is the **February 2023 edition**: ATE Training, Legislative Advocacy Event, ESi featured, access to ASCCA benefits page, training opportunities, new members, ASCCA committees.



ASCCA Advantage

ASCCA is the vehicle to help you improve your repair shop operations today, saving you time AND money – while positioning your shop and the industry for long-term growth and success tomorrow.

Visit the updated <u>ASCCA Advantage</u> page for a list of Corporate Partner Discounts & Benefits, which include:



- Business supplies, equipment & services
- Education, training & business coaching
 - Insurance & legal services
- Internet marketing, web design & search engine optimization
 - Merchant service/Payment platforms
 - Software providers

Uniform & first aid services

ASCCA Benefits Summary Page



The New ASCCA Membership Portal

ASCCA has updated its membership database and many tasks that necessitated a call to the office can now be done by YOU at time that is convenient for YOU. Pay your membership dues, update your account profile, and access other resources available to ASCCA members.

Use your email address registered with the ASCCA office for this login creation.

Your username will automatically be FirstName.LastName.

Create your login here

Automotive Service Councils of California

The Association Membership that Matters Most for You

The Automotive Service Councils of California – ASCCA – is here to help you improve your repair shop operations today, saving you time AND money while positioning your shop and the industry for long-term growth and success tomorrow.



Fighting for the Industry To Unite and Elevate Automotive Professionals and Give Them Voice

Doing business in California comes with countless challenges – ASCCA helps to shape state laws and regulations to minimize their impacts on auto repair shops and make them work in the real-world. With our relationship with the Bureau of Automotive Repair, we are able to help create guidelines that protect the consumer as well as our shops.



Accessible Network

ASCCA members represent a wealth of information and experience – through the Team Talk online forum, webinars, local chapter events, and state-level events you can tap into a large network for advice and insights to improve your skill set and business.



Access to Information

Auto repair shop owners wear many hats – and ASCCA will give you information and tools to be a successful small business owner. ASCCA's free legal consultations (valued at \$225 per month), business management advice, HR services, industry education and access to business supplies and services can all make your job easier and your business more profitable. ASCCA provides access to the top shop owners across the state to discuss ideas and strategies to better run your business.



Positioning You for the Future

The industry landscape is changing, and auto repair shop needs as well as our customers' needs are evolving – ASCCA will help you navigate these changes with cutting edge training and information. ASCCA will help you understand new vehicle systems, guide you in creating new procedures and processes to effectively and profitably run your business, and help you adopt the right technologies so you are best prepared to serve your customers moving forward.

MEMBERSHIP OPPORTUNITY!



Scan here to join now!

JOIN FOR FREE

Try ASCCA for 6 months free of charge and experience what being an ASCCA member has to offer!



Watch this space for future updates on the vehicle donation process!



Clayton Valley/Concord Sunrise and Lamorinda Sunrise

ASCEF Vehicle Donations -THANK YOU!



Help us reach this year's goal by providing your customer with a simple way to donate an unwanted vehicle quickly and safely!

It's easy and the pick-up is free!

The proceeds from the sale of the vehicle will help us continue to award scholarships to students wanting to develop a career in the automotive aftermarket industry!

Donating saves time and money on repairs and maintenance.

Added value to your shop while supporting an automotive industry nonprofit.

Our Vehicle Donation Support Team is here to guide you every step of the way.

We help you take care of the paperwork and provide you with any necessary tax documents.

Vehicle donations are tax-deductible.

To donate, call (800) 745-6121

We accept all types of vehicles that meet the following basic requirements:

Vehicle has a clear title. Vehicle is in one piece.

Vehicle is accessible for safe towing. Vehicle does not need to be running.

For more information about the advantages of donating a vehicle to ASCEF,

visit <u>ascef.org</u>. nation Support team

Our Vehicle Donation Support team is available seven days a week to support you every step of the way.



Pay it forward



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Download the ASCCA Logo for your Promotional Materials

Would you like to proudly feature the ASCCA logo in your promotional materials?

It's easy for members to download high resolution images (EPS and TIF files) from the ASCCA Member Resources page.

<u>Click here</u> to view and download the high resolution images.

The Jeff Stich Memorial Scholarship



If you would like to make a donation:

ASCEF (Automotive Service Council's
Educational Foundation)

Jeff Stich Memorial Scholarship
700 R Street, Suite 200
Sacramento, CA 95811

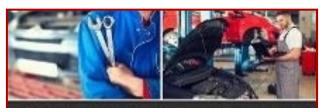
Contact information for ASCCA's attorney,

Jack Molodanof:
916-447-0313 ~ jack@mgrco.org



ASCCA Connected Cars Committee

Meets 1st Monday of each month at 6pm For information on CCC, click here



ASC EDUCATIONAL FOUNDATION

ASCEF

https://automotivescholarships.com/ scholarships/ascca

Contact ~ Kate Peyser
Executive Coordinator
ASC Educational Foundation
(916) 290-5828 | (916) 444-7462 – fax

kpeyser@amgroup.us



ASCCA training video library

ASCCA Member Benefits



All ASCCA Members have access to many benefits including FREE exclusive training & educational events, FREE business and legal consulting, 401K solutions for employers, the Team Talk community and much more!

Cal-OSHA & Workplace Compliance Updates

ASCCA has launched a new Cal-OSHA and Workplace Compliance resources page for ASCCA members, with regular updates brought to you by
David K. Fischer of California Employer's Services.
Please be aware: These documents are general in
nature and deal with various laws and regulations.
They should not be considered as legal advice. It is

recommended that you seek the advice of an attorney specializing in this area of the law.

Click here to access the updates.

ASCCA State Office's contact information

One Capital Mall, Suite 800, Sacramento, CA 95814 | Tel: (916) 924-9054, (800) 810-4272; Fax:(916) 444-7462

Gloria Peterson - Executive Director, Ext 104, GPeterson@amgroup.us **Jacob Gray** - Membership Services, Ext 137, jgray@amgroup.us

